


# Step-by-Step Construction Guide: What is construction bidding?



construction guide •

# INTRODUCTION

One of the most important processes we deal with at Construction Guide is construction bidding. It's a vital step in the construction process, but a surprising number of people aren't completely aware of what the process involves. In this article we look at what we mean by a construction bid, and the main steps involved.



# WHAT IS A CONSTRUCTION BIDDING?

The main steps involved in the construction tender process are:

1. Bid solicitation
2. Subcontracting
3. Bid submission
4. Bid selection
5. Contract formation
6. Project delivery

Before we look into these in more detail it's first necessary to define exactly what we mean by the construction bidding process.

So what is a construction bid? In short, construction bidding is the process in which a construction firm works out a price for the construction project. They take the plans drawn up by the architect and their consultants, decide on materials and quantities, and then submit a price based on the construction brief. The process usually involves several construction firms, which then bid against each other for the job.

## The construction bidding process

As mentioned above, the construction tender process is divided into 6 steps, which are explained in more detail here.

### 1. Bid solicitation

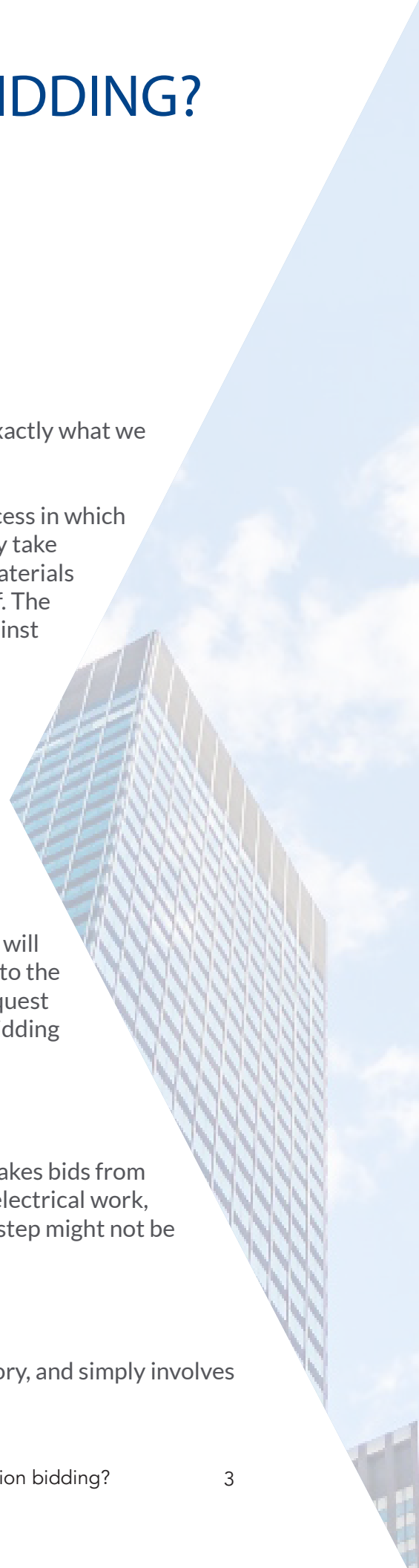
The first step involves the project owner searching for the initial bids. Before this step they have to assemble a package of documents, which will contain project specifications, drawings, and other documents related to the project's scope. This step is also known as a request for proposal or request to tender, and accurate information is vital to a smooth construction bidding process.

### 2. Subcontracting

At this point in the construction tender process, a general contractor takes bids from subcontractors for areas of work within the project. This could be for electrical work, HVAC installation, interior design, or many other steps. However, this step might not be completed until after the general contractor actually wins the bid.

### 3. Bid submission

This step in the construction tender process is relatively self-explanatory, and simply involves the contractor submitting their bid to the owner before the deadline.



# WHAT IS A CONSTRUCTION BIDDING?

## 4. Bid selection

Again, this step is relatively simple. It involves the owner reviewing all submitted bids, scrutinizing their plans, and selecting a winner based on the best bid. This won't always be the cheapest, but that of course helps.

## 5. Contract formation

Once the owner has selected a bid, the construction tender process enters its final phase. During this step, the terms of the project are finalized between the owner and contractor, and the legal bits are decided and agreed by all parties.

## 6. Project delivery

This is when the project actually commences and completes. The construction bidding process is officially closed by this point, and the project should go ahead based on the terms agreed in step 5.



# CONCLUSION

Although the construction bidding process sounds complicated on the surface, there are ways to simplify it. As a construction firm you have nothing to worry about because Construction Guide is always on hand to assist. We can guide you through the whole process of a construction bid and provide access to the most qualified architects and builders, making the whole thing straightforward. So are you ready to bid out?

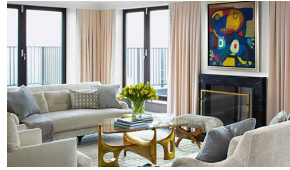


# ABOUT COMPANY

## PREVIOUS PROJECTS AWARDED

### Fifth Avenue Penthouse

Architect: Angel Group  
Scope: 4,100 sq.ft 4 Bedroom  
Budget: \$ 3,000,000  
Duration: 10 months



### Fifth Avenue Penthouse

Architect: Carl Shenton  
Scope: 3,100 sq.ft 4 Bedroom  
Budget: \$ 2,000,000  
Duration: 10 months



### 361 Broadway - Condominium Conversion

Architect: Shigeru Ban  
Scope: Interiors 70,000 sq.ft.  
Budget: \$20,000,000  
Duration: On Going



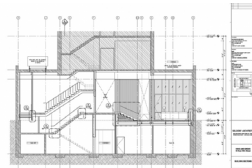
### The Puck Building - Residential Conversion

Architect: SBJ Group  
Scope: Core and Shell 10,000 sf.ft. Extension  
Budget: \$ 3,100,000  
Duration: 4 months



### UWS Landmark Townhouse

Architect: Kinlin Rutherford  
Scope: 4,500 sq.ft  
Budget: \$ 4,000,000  
Duration: 11 months



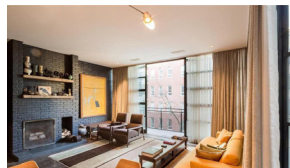
### Riverside Drive Landmark Townhouse

Architect: Steven Harris  
Scope: 8500 sq.ft  
Budget: \$ 8,100,000  
Duration: 16 months



### SOHO Townhouse

Architect: Peter Himmelstein  
Scope: 8500 sq.ft  
Budget: \$ 5,000,000  
Duration: 16 months



# PRESS

Many of our projects have received numerous press mentions for the craftsmanship of our builders, vision of our architects and for the commercial success that our construction was able to offer. Construction Guide clients trust in its expertise, guidance, and knowledge of the construction process; here are a few of our more notable projects.

COMMERCIAL OBSERVER  
"When the Lights Go Out"  
By Alexandra Appel, July 23, 2019

THE COMMERCIAL  
OBSERVER

NEW YORK TIMES: TRAVEL  
"7 New Hotels in New York City"  
By Nora Walsh, Jun. 24, 2016

AD  
ARCHITECTURAL DIGEST

ARCHITECTURAL DIGEST - REAL ESTATE  
"In New York's Famed Puck Building, a Two-Story Penthouse Is Listed for \$58.5 Million"  
By Jennifer Tzeses, Mar. 11, 2016

NEW YORK TIMES: FOOD  
"At Sessanta in SoHo and L'Amico in Chelsea, Italy Is Merely a Diversion"  
By Pete Wells, Dec. 8, 2015

T  
THE  
NEW YORK  
TIMES  
STYLE  
MAGAZINE

NEW YORKER MAGAZINE - RESTAURANTS  
"At L'Amico and Jams, Two Veteran Chefs Expand Their Brands, With Varying Degrees of Success"  
By Adam Platt, Nov. 11, 2015

NEW YORK  
MAGAZINE

NEW YORK TIMES: FOOD  
"Restaurant Review: Danny Meyer's Marta in NoMad"  
By Pete Wells, Dec. 2, 2014

NEW YORK TIMES - REAL ESTATE  
"A Twist on the Town House"  
By Christopher Gray, Jan 26, 2013

The  
New York  
Times

NEW YORK TIMES: T MAGAZINE  
"Now Booking | A Ladies' Hotel Open to All"  
By Brooke Boob, Aug. 18, 2014

LUX  
LUXURY LIFESTYLES MAGAZINE

LUXE MAGAZINE  
"An 1898 New York Residence with Modern Details"  
By Jorge S. Arango

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